

McKinsey, Boston Consulting, Bain and Roland Berger actual interview questions

Questions to students and graduates

- Tell us about your extracurricular activities during your studies?
- Why did not you complete an internship last year?
- Why did you study XYZ?
- What did you learn from your internship?
- What were the main challenges of your previous internships?

More unusual questions

- Create a PowerPoint slide that describes you?
- What is the craziest thing you've ever done?
- When did you have an unpopular opinion?
- When did you ever convince your boss to change his mind?
- Why are you interested in consulting, even though you have not studied economics?
- Would you rather be the best in a bad team or the worst in a good?
- Tell us what is not in your CV?
- Describe your current supervisor?
- Tell us when you were able to solve a problem through creativity?
- Which well-known personality would you like to meet?
- When have you ever been surprised?
- Did you make a gut feeling decision?
- When were you unpopular in a team?
- Tell us when you have been innovative?
- When have you been disappointed in a team?

- Tell us about a conflict with a customer?
- Your CV suggests other interests. Why do you want to go into the consultation?
- Do you recall a situation in which you have convinced someone else of an idea?
- When have you ever pursued a particular goal and what has come of it?
- Tell us about a conflict in a team you were involved in, and what contributed to the settlement?
- What are your main weaknesses?
- Tell us about a situation in which you were under pressure?
- Tell us when you ever had to solve a problem?
- What makes you special?
- When have you ever been able to show leadership?
- What was your biggest career mistake?
- Tell us about a challenging situation?
- Why do you want to start with McKinsey?
- What do you particularly care about?
- Where do you see yourself in five years?
- Why do you want to consult?
- What was your biggest career success?
- Describe yourself in three words?
- What motivates you?
- What do other people think is your greatest weaknesses?
- What three characteristics would your friends describe?
- What feedbacks have you already received?
- What are you proud of, and not?
- If you could turn back the time, what would you do differently?

- How do you imagine working at Boston Consulting?
- Which values are important to you?
- Which was the best team you've ever worked in?
- Why is BCG better than other companies?
- What was the most difficult task you have ever faced?
- When have you ever built credibility?
- What are your career goals?
- What makes you passionate?
- What is the most important part of your CV?
- What are your hobbies?

Brain Teasers

- How big is the jeans market?
- How big is the pork market in China?
- How should a car be sold by Tchibo?
- Is a plane consuming less fuel per head than a car?
- How many miles do Nike tennis shoes go back every year?
- Name ten headlines from last year?
- Should a telephone company charge per minute or second?
- How much money would Deutsche Telekom lose if all fixed line connections fail?
- What is the value of Roland Berger?
- How many light bulbs are there in Germany?
- What would you do with €100 million?

Technical questions

- How to increase the sales of a German brewery in Slovakia?
- When would you invest in new technology?
- Are you ready to travel 50 to 60 percent?
- Can you make a long calculation without paper and pen?
- How would you reduce the IT costs of a large company?
- Would it be worthwhile to open an online flower delivery?
- What is the balance sheet?
- What are the functions of a team?
- Why has the demand for luxury goods risen during the crisis in 2008?
- What companies are in the DAX?

Weird questions

- What else would you like to ask?
- Do you have a driver's license?
- Tell us a joke?
- What is the most interesting character of Game of Thrones?